

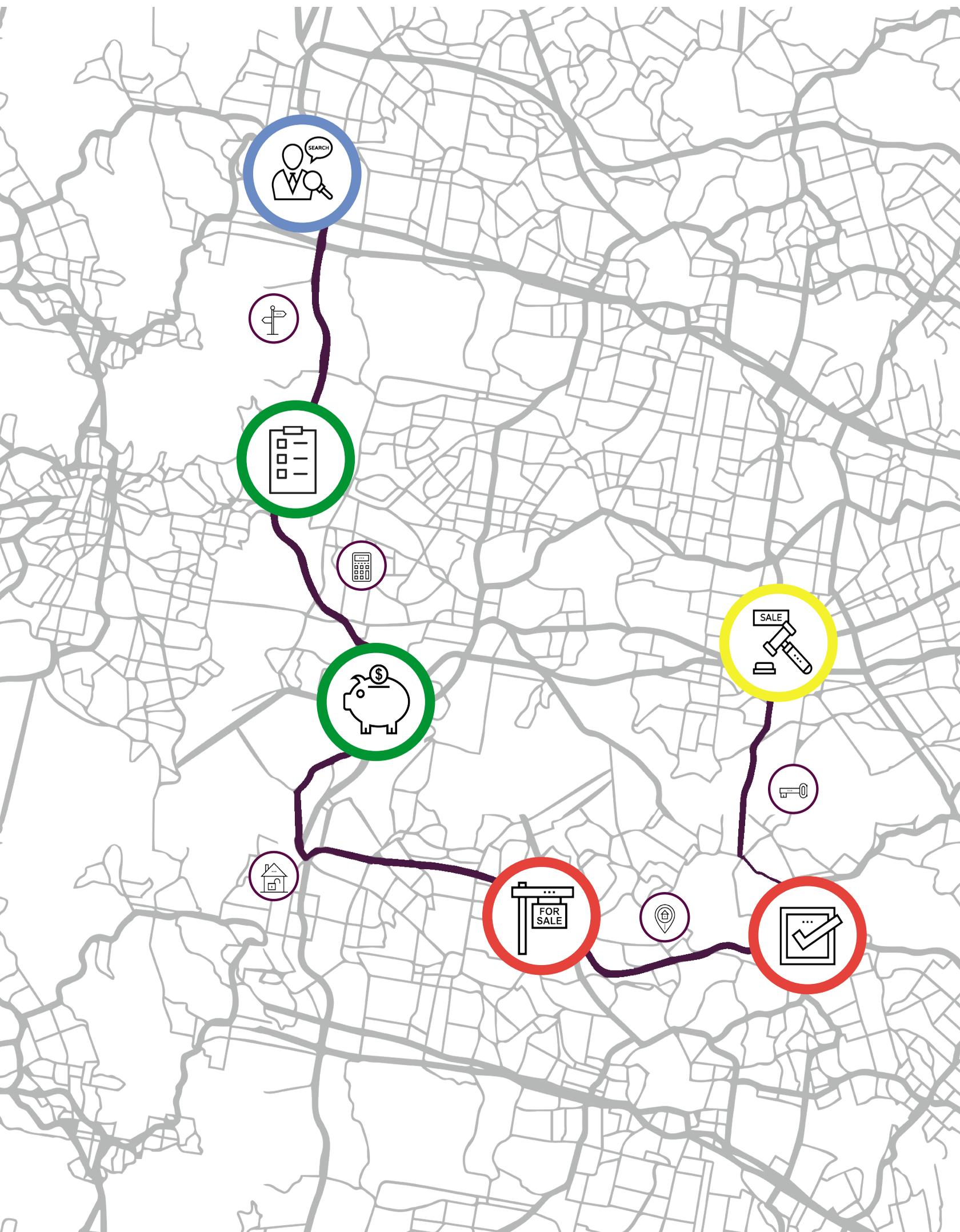
# HOME SELLER'S GUIDE

A GUIDE TO A SUCCESSFUL HOME SALE

*with Kelsey Smith Realtor®*



**KELSEY SMITH**  
REALTOR®





# PATHWAY TO A *Successful* HOME SALE

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# BUILDING YOUR TEAM



Refer to online google reviews to check your team's credibility!



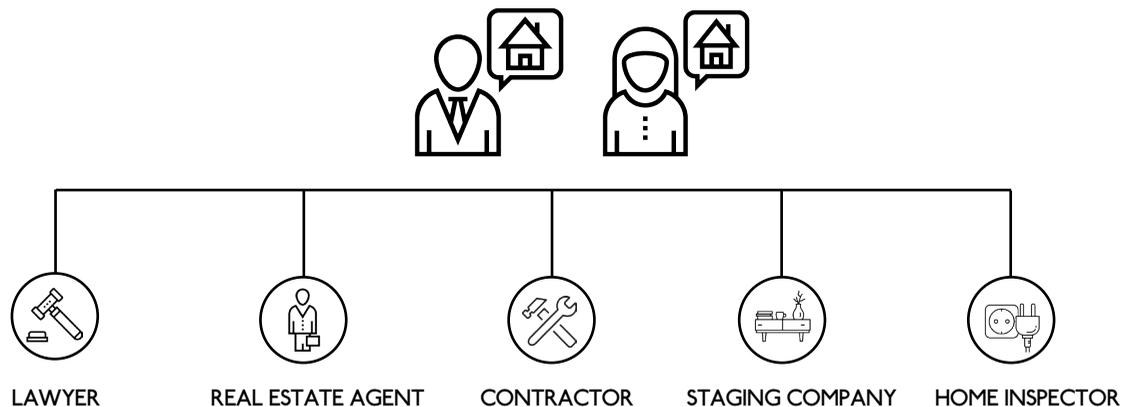
## CHOOSING YOUR REPRESENTATIVE

The quality of your home sale experience will be largely dependant on the quality of the service providers you hire to represent you.

A home seller should ensure their due diligence to themselves by conducting interviews, doing online research and talking to friends and family about their own experience with industry professionals.

## YOUR HOME SELLING TEAM

Lawyers, staging companies, real estate agents and home inspections are a dime a dozen here in Regina. With so many service providers to chose from, it's important to retain individual quotes on costs and interview potential service providers.



## FIDUCIARY DUTIES

When a seller hires a real estate agent to list, represent and coordinate the sale of their home, the seller enters into a Agency Relationship with that Realtor®.

“An Agency Relationship occurs when one party instructs the other to work on their behalf.”

Real Estate Agents in a Sellers Agency relationship have six obligations to their client:

- ① Obey all lawful instruction
- ② Discover & disclose any relevant information that may alter your decision to sell the property
- ③ Safeguard & protect all financial and personal information
- ④ Always work in your best interest
- ⑤ Maintain confidentiality even after the agency relationship ends
- ⑥ Exercise reasonable care and diligence



Want to host an interview to determine if I am the right fit for you?

Call me and we can set up a meet & greet!



# KELSEY SMITH

REALTOR®

Hello, name is Kelsey Smith!

I have been working in real estate since 2015. I am licensed in Farm, Commercial and Residential Real Estate. As a volunteer member of the Provincial Technology Committee and the Audit Committee, my commitment to the improvement of real estate as an organization is very important to me. No one should have a negative home selling experience.

As a real estate agent, it's my job to provide my clients with all the information they need about selling a property. I make sure they are aware of any negative or positive factors. I support my clients through the home selling process by being proactive and always looking two steps ahead. By always thinking about my clients' wants and needs, I ensure they understand what's happening every step of the way. I want to guarantee people are happy with my service and are confident in telling their friends and family about the experience. I am self-motivated, driven and an out-of-the-box thinker which allows me to successfully serve all my clients.

Even after the home is sold, you remain important to me.



## MY QUALIFICATIONS:

- Licensed in Farm, Commercial & Residential Real Estate
- Sellers Representative Specialist Course (SRS®)
- Real Estate Negotiations Expert Designation (RENE®)
- Accredited Buyers Representative Designation (ABR®)
- Certified Neuro-Linguistic Practitioner (NLP)
- Member of the Provincial Technology Committee
- Member of the Association of Regina Realtors Audit Committee



## ADDITIONAL COURSES:

- Anatomy of a Blog
- How to SEO
- Simple Keyword Search Hacks
- Generate Titles & Headlines for your Blog Topics
- Instagram Research & Hacks
- How to Write Listicles
- Building a Social Media Campaign
- Optimize Webpages for SEO

## MY GOAL

By providing you with my Home Seller's Guide, I hope to help get you started on your home selling journey. This book has a lot of information in it, all very crucial for the success of selling your home. My intention is to help you understand what is involved and to help you decide where to get started.

Thanks for reading!

## MY VALUES



RESPECT



RESOURCEFUL



AVAILABILITY



HONEST FEEDBACK

## LET'S STAY CONNECTED



(306) 552-7047



contact@kelseysmith.ca



kelseysmith.ca



/KelseySmithRealEstate





# BUILDING YOUR TEAM



## WHY RE/MAX

RE/MAX Crown Real Estate holds the biggest market share in Regina.

**1 IN 4  
HOMES  
ARE  
SOLD BY  
RE/MAX**



## BRAND POWER

RE/MAX.ca is one of the biggest real estate websites online. Anytime a buyer is searching homes for sale online, they will come across a remax.ca webpage, which means like likeliness your property will be seen online is higher.



Based on 2017 residential transaction sides. Source: CREA, RE/MAX

In Canada,  
Regina was #6  
for direct leads  
from Remax.ca,  
*so you know our  
advertising works.*





## CHARITY

A portion of every transaction is donated to the Children's Miracle Network.



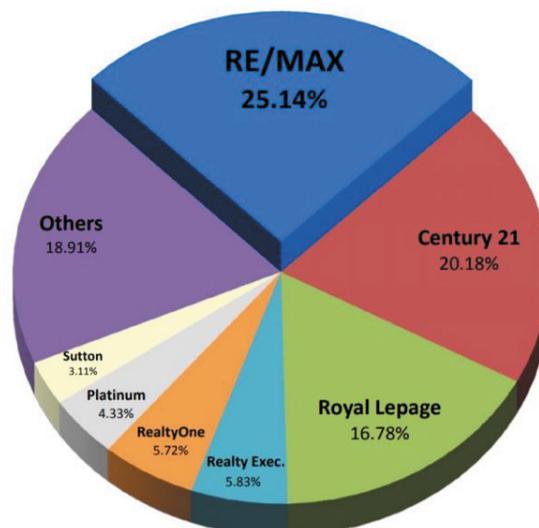
**Children's  
Miracle Network**



## MARKET SHARE

### Market Share by Dollar Volume

January 1st - October 31st, 2018





# BUILDING YOUR TEAM



## WORKING WITH KELSEY

Real estate in Regina is a complex industry to navigate, so I strive to be a source of information for my clients. I love answering questions and am careful not to sugar-coat my responses so that clients receive accurate information they can base sound decisions on. My discipline and desire for constant self-improvement allow me to truly be an asset to sellers. Working with a variety of people is important to me because I value the opportunity to positively impact people's lives. I always show up and do my absolute best for my clients.



### RESPECT

I understand that selling a home is a big decision. This is the place that holds your family, your precious memories and your hard-earned equity. I recognize the hurdles a seller must overcome to have an extremely successful home sale and it's my responsibility to maximize your investment and represent you properly.



### A SOURCE OF INFORMATION

A real estate agent does more than put the home on MLS® and wait for an offer to come in. I know what's happening in the market, I ensure the home looks appealing online and I provide advice and support services to get the home ready for sale.



### AVAILABILITY

Open availability means that my clients can reach me at all times. I am easy to contact for showings, questions or sign calls. Because I am the client's sole point of contact during the buying or selling process, it is important to me that they feel confident reaching me when they need to.



### I KNOW WHAT IT TAKES

I know what it takes to sell a home. A dozen factors contribute to a successful home sale. Professional photos, accurate property descriptions, resources within the community and a constant ongoing effort to find a buyer for the home are standard services I provide.

## MOST DIFFICULT TASKS FOR SELLERS:



Understanding + performing paperwork



Setting the right price

Preparing + fixing up the home for sale



Selling within the planned length of time



Attracting potential buyers



Helping buyer obtain financing

Having enough time to devote to all aspects of the sale



Source: NAR's 2012 Profile of Home Buyers + Sellers



Reviews, especially on Google, help spread the word about customer service experience. The search for a realtor usually begins online!



## REVIEW'S FROM PAST SELLERS

“ We sold our house within 1 month - in a very questionable market, and we were incredibly impressed with Kelsey’s goal-oriented action plan. Kelsey’s strategy was to use all social media outlets, video and a realtor’s open house to showcase our property. This ensured the right buyers were aware of our listing. We would definitely recommend Kelsey and the Platinum Realty team! Thank you Kelsey!

DARCY & DEBBIE NELSON

I would highly recommend Kelsey Smith to anyone if they are buying or selling a home. She sold our condo quickly and helped us look at a bunch of variety of homes to move into. She is always easy to get ahold of, takes time out of her personal life to speak or meet with you, or help answer any questions you might have. She truly knows what she is doing and her experience shows. Thank you Kelsey for everything you’ve done for us. ”

ASHLEY MCKEEVER

“ Having Kelsey as my agent was the best decision I have ever made, she goes above and beyond your expectations, always helpful and willing to bend over backwards for all your needs and questions. She makes sure that selling your house is non-stressful and takes on so much to make sure your sale is so easy. I just want to say Kelsey, you are an amazing person and people out there, please give her a call, she is just a wonderful person.

WANDA WIRTH

Kelsey is a fantastic realtor who is willing to go way above and beyond to ensure a smooth real estate transaction. Right from initial contact and home evaluation to the home inspection and final turn over she works hard to ensure the best deal is available and any questions answered clearly. I fully recommend Kelsey whether buying or selling. ”

BRENDYN PUTZLOCHER

“ Kelsey Smith is a professional real estate agent from the beginning of the home buying or selling process until the end. Every question or concern is answered quickly and completely. Her ability to stay on top of market conditions and adapt pricing favorably for her clients is top notch. I’ve been fortunate enough to see her skills when my daughter and her fiancé were looking for a house. When it came time for me to sell my house of course I wanted the best agent, so I contacted Kelsey. I am 100% satisfied with the sale of my home and highly recommend Kelsey Smith.

BARBARA SMITH

## WHERE BUYERS FOUND THE HOME THEY PURCHASED

87% of buyers purchased their home through a real estate agent and 89% of sellers were assisted by a real estate agent when selling their home according to NAR’s 2017 Profile Report on Buyers & Sellers

51%

Internet

30%

Real Estate Agent

7%

Yard + Open House Sign

6%

Friend, Relative or Neighbor

5%

Home Builder or their Agent

2%

Directly from Seller or knew Seller

<1%

Print Newspaper Advertisement



# PREPARE



## KEY FACTORS FOR A SUCCESSFUL SALE



## THE ULTIMATE SELLERS TO DO LIST



### 1 THINK FUNCTIONALITY



- Pack away out of season clothing and shoes from the front and back doors
- Pack away kitchen appliances you only use once in a while
- Pack away out of season blankets (*mid-winter duvets can go into storage if not being used*)
- Pack away unruly stacks of books or hobby material not being used
- Pack away miscellaneous objects in the home such as vases, jewelry stands, CD cases, extra entertainment devices
- Pack away anything currently out of season (*Christmas lights, wreaths, Halloween decorations*)
- Store away extra children's toys
- Make sure all windows open & close properly
- Repair or replace broken appliances



If you utilize this approach and use this list as a guide, I guarantee your home will sell faster!



## 2 THINK CLEAN



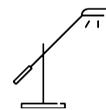
- Give all the trim & baseboards one good wash
- Wipe down *(and declutter)* counter tops
- Sweep/Wash floors
- Wash walls *(remove finger prints)*
- Make all of the beds
- Clean up any animal left overs in the back yard
- Ensure no animal smells or hair
- Put dirty dishes away
- Declutter, wash and clean the fridge
- Clean the stove & microwave
- Light a subtle candle or aromatic sent that will get rid of any cooking smells *(no vanilla)*
- Deep clean any carpets
- Clean garbage cans
- Clean windows & window sills *(inside & out)*

## 4 OUTSIDE



- Remove snow from driveway & sidewalks *(make assessable for buyers)*
- Keep grass cut
- Rake leaves
- Maintain weeds & bushes
- Ensure no garbage on the lawn or around property line
- Adjust grading if needing
- Pressure wash siding
- Touch up window sills with paint
- Clean window screens
- Fix loose eaves
- Fix lose shingles
- Clean gutters
- Replace broken windows
- Clean/organize outdoor furniture
- Check that house numbers, mailbox and exterior lighting are all in good condition

## 3 THINK APPEALING



- Fix any faucet/plumbing leaks
- Scrub grout clean or buy grout stain for tile flooring/bathrooms
- Replace old dirty shower curtains
- Ensure bathtub doors/mirrors are spotless
- Repair any dings & scratches in the drywall
- Repair or replace broken light fixtures and light switch panels
- Beat out dirty rugs
- Lubricate squeaky doors
- Fix stiff door handles or closet doors
- Repaint for freshness
- Get rid of dark & dampening drapery
- Repair loose hand railings or outdoor fences
- Install brighter light bulbs if dim
- Clean furnace & water heater
- Replace furnace filter if needed

## 5 GARAGE



- Make sure openers/controls are working
- Declutter shelving units
- Remove any potent smells if possible
- Seal concrete
- Organize storage

### PRO TIP:

All things being equal, the clean, well-maintained home will always sell faster and for more money.

### TO DO:

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There is no set commission structure. Every agent and every seller are different. Ask me for my commission structures.



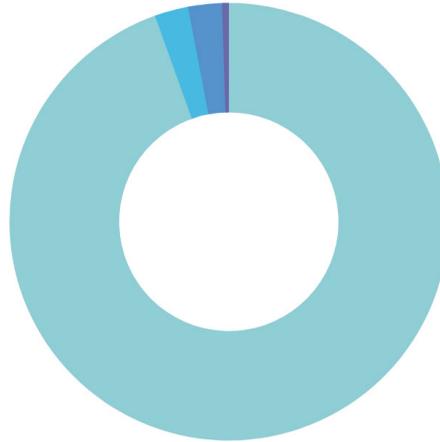
## SALE PROCEEDS & COMMISSION STRUCTURE

SELLERS INCOME **94.5%**

SELLERS BROKERAGE **2.5%**

BUYERS BROKERAGE **2.5%**

CLOSING COSTS **.5%**

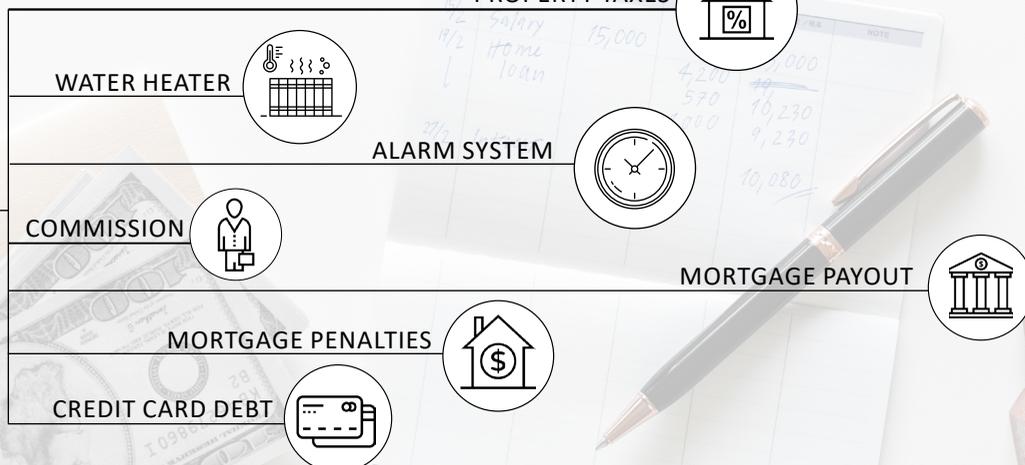


## TASKS LIST

- Choose your real estate agent
- Decide on the price of the home
- Get the home ready for MLS (*Cleaning, decluttering, staging*)
- Home goes onto MLS and showings begin
- Receive, negotiate & accept an offer
- Wait for buyer to go through conditions (*financing, home inspection*)
- Buyer removes conditions (*the home is sold*)
- Meet with lawyer's
- Pack the home & get ready to move
- Disconnect utilities & alarm system
- Pre Possession walk through
- Key Release & Possession Day



## CLOSING COSTS

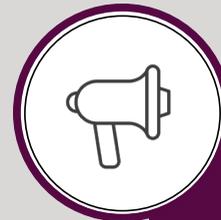




# AFTER THE SIGN GOES UP



## MARKETING



97% of future home buyers start their home search online.

# S

**FIRST TIME HOME BUYER SEMINAR**  
 Thursday, October 4<sup>th</sup> at 6:15 PM  
 2787 Gordon Road, Regina, SK S4S 6H7  
**GUIDING YOU INTO HOME OWNERSHIP**



# L

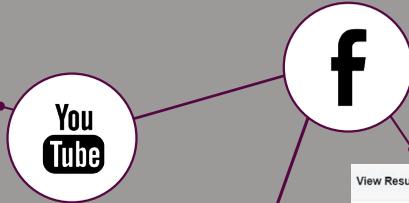
**THE CREEKS**  
 4427 Wolf Willow Place, Regina, SK, S4V 3L6  
 Listed at \$1,100,000.00

**JUST LISTED**  
 2,680 Sq. Ft. • 3 Bedrooms • 4 Bathrooms • Office • Soaker Tub • Open Kitchen  
 13,708 Sq Ft Lot • Triple Attached Garage • Venetian Plaster Finishes

**PUBLIC OPEN HOUSE SEPT 22 & 23 1:00-4:00 PM**



A Facebook post may not SELL the home, but it may increase exposure to thousands of potential buyers.



**Reach**  
The number of people who viewed your post.

1,041	17,592	17,669
Organic	Paid	Total

**Engagement**  
The number of people who took action on your post.

113	95	15
Reactions	Comments	Shares

**Clicks**  
The number of people who clicked in your post.

1,006	6,280	0
Link Clicks	Photo Views	3-Second Video Views

**View Results**

Overview Edit Promotion

**Preview**

5221 Devine Drive | Immaculate Home • Located in Lakewood Addition • Two Story • 2016 Built • 2,659 Sq Ft • 6 Bedrooms • 5 Bathrooms • Regulation Suite • 27 x 24 Garage Meticulously kept, ... Completed

**Results**

17,592	6,343	\$80.00
People Reached (?)	Post Engagement	Total Spend (?)

**Actions** | People | Countries

Photo Clicks	5,370
Link Clicks	426
Page Likes	10
Comments	52
Shares	3

**Summary**

You targeted men and women, ages 20 - 32 who live in 1 location, and have 18 interests.

Show full summary

**View Results**

Overview Edit Promotion

**Preview**

4427 Wolf Willow Place Asking \$1,100,000 • Located in The Creeks 3 Bedrooms + Den 4 Bathrooms Built by @[1856515657965327.274.Ultima.Homes] A... Completed

**Results**

4,599	1,574	\$24.91
People Reached (?)	Post Engagement	Total Spend (?)

**Actions** | People | Countries

Photo Clicks	1,470
Link Clicks	70
Page Likes	2
Comments	12
Shares	2

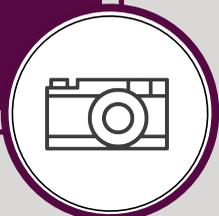
**Summary**

You targeted men and women, ages 20 - 32 who live in 1 location, and have 18 interests.

Show full summary

O

D



9/10 buyers look at photos of the property before any other piece of information on the listing





# AFTER THE SIGN GOES UP



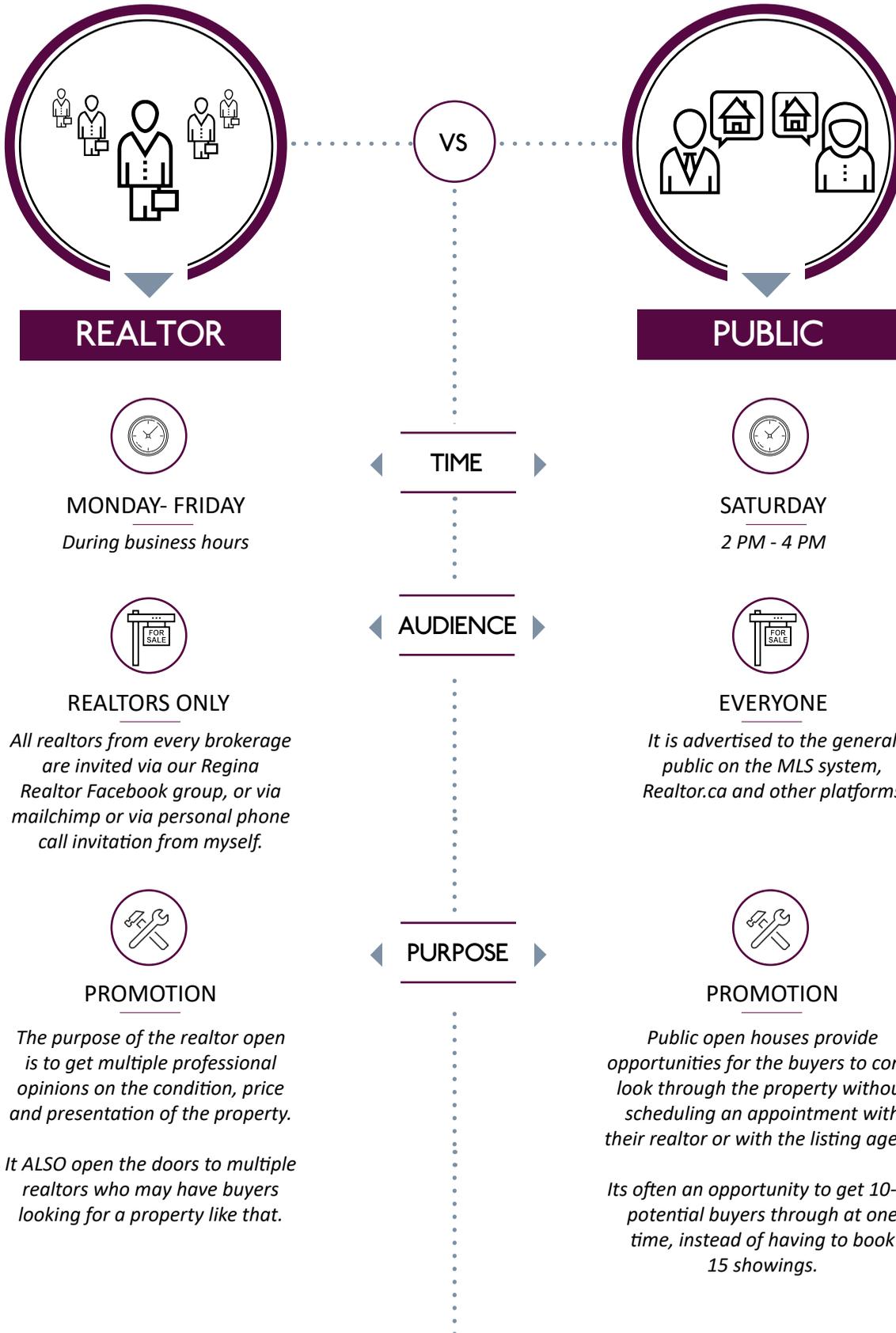
## MY RESPONSIBILITIES WHILE YOU'RE ON THE MARKET

- I monitor the market, keeping an eye on new listings and sold homes in your area.
- I communicate with all buyer's agents and schedule showings with you as they are requested.
- I roll out a full marketing plan as soon as the house hits the market.
- I can coordinate any pre listing home inspections.
- I coordinate listing photos & staging.
- I represent you and your best interest at all times.
- I will support you the entire way, from signing papers until after possession day.



## REALTOR OPEN HOUSE VS. PUBLIC OPEN HOUSE







# AFTER THE SIGN GOES UP



I will work my hardest, using all my experience and skill to get you the best result possible.



## THE OFFER TO PURCHASE



### NEGOTIATING A CONTRACT

The Offer to Purchase is a three page legally binding contract that outlines the terms and conditions of the property being purchased and sold. Once the offer is accepted, Buyers & Sellers are required to complete the terms and conditions stated within.



### PRICE

The buyer will submit an offer reflecting the price they have “offered to pay” for the house. The initial offer price is almost always lower than what the buyer is actually willing to pay. This is a starting point. We work together to accept, counter or reject any offer that comes in.



### DEPOSIT

The deposit is an amount of \$5,000-\$10,000 (depending on the property) that is placed in the buyer’s brokerage trust account once the offer has been accepted by the seller. The deposit will be returned to the buyer if conditions are not removed and they decide not purchase the home. If conditions have been removed and the buyer cannot complete the purchase, the buyer will forfeit the deposit to the seller.



### TERMS AND CONDITIONS

Terms and Conditions are included in an offer to purchase so that the buyer can ask for certain items that allow them to purchase the home. Such terms and conditions include approval of a mortgage, a successful home inspection and or having the seller credit or repair certain items.

#### EXAMPLE CONDITIONS:

At the Buyers expense, conditions to be removed on or before January 1st 2018, subject to the Buyers approval of:

- Professional Home Inspection
- SaskEnergy Gasline Search showing no encroachments
- Approval of a mortgage
- Seller to provide Surveyors Certificate

#### EXAMPLE TERMS THAT BENEFIT BOTH THE BUYER AND SELLER:

- Buyer to receive satisfactory Property Condition Disclosure Statement within 48 hours of the accepted Offer to Purchase.
- Seller states that the central vac has not been used in 5 years and is sold in as in condition.
- Hanging lights in the garage not included.



## CONDITIONS REMOVAL PERIOD

The conditions removal period is a 7-10 day timeframe that allows the buyer to obtain approval of a mortgage, perform a home inspection and complete any other conditions that must be met for the buyer to move forward with the purchase. During this time, the seller patiently waits for the buyer to complete the conditions.

**\*During this time the deposit remains in the Buyers Brokerage trust account.**



## INCLUSIONS

On the Data Input Form, you will indicate what items are included with the home and what are not. Those inclusions are provided to the buyer and they will write them into the offer accordingly. Sometimes a buyer will write other things in the home into an offer, like the lawn mower or snow blower. We will discuss this when the offer is submitted and we can either accept or counter offer the additional items.

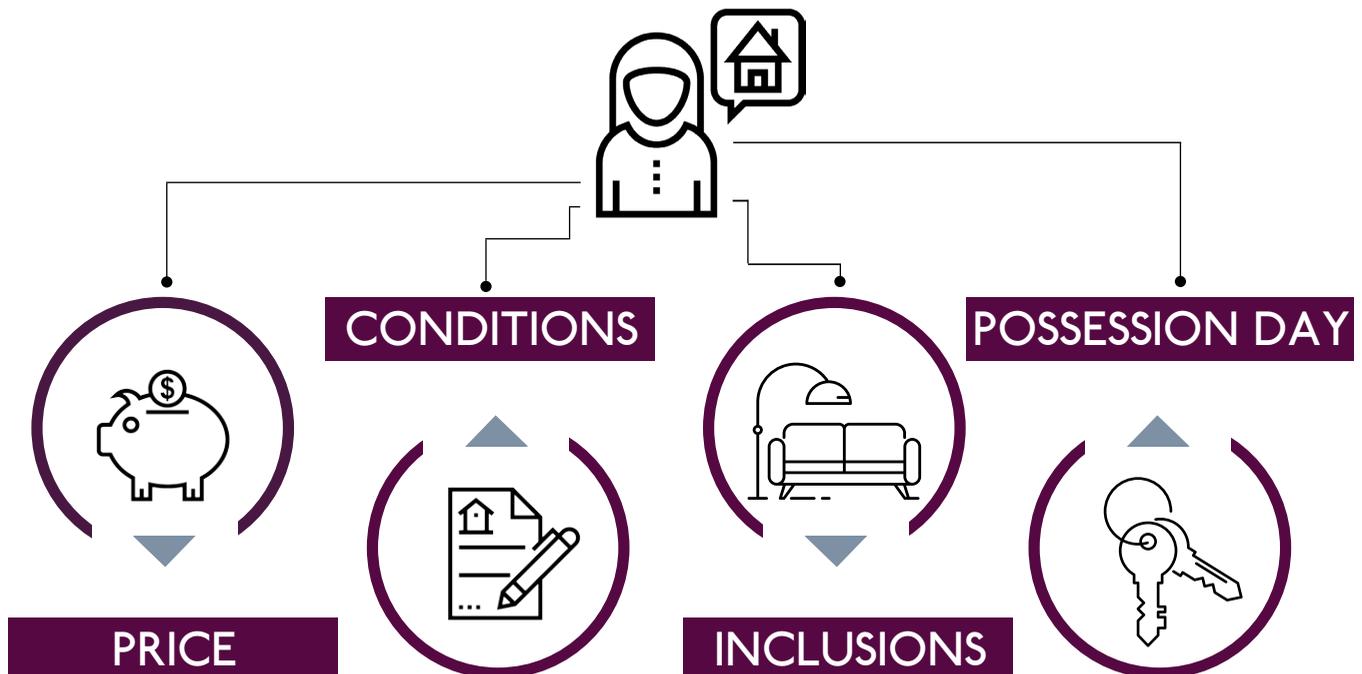


## POSSESSION

In the Sellers Brokerage contract, the seller has to outline a possession time line. Depending on the sellers needs this can be 30 days negotiable, 45 days negotiable, June 1st negotiable or anything else along those lines. We will work with the buyer to come to an agreeable possession day.



## I WILL NEGOTIATE ON YOUR BEHALF





# SOLD



## CLOSING TASKS



## FAQ

- 1 IS THERE A CHANCE SOMETHING COULD GO WRONG BETWEEN CONDITIONS REMOVAL AND POSSESSION DAY?**

Yes, there is a chance the buyer could not complete the purchase and not take possession of the home on possession day. This can happen for all kinds of reasons, sometimes not directly at the fault of the buyer. The lender may order a last minute appraisal, the buyer could get fired from their job. Whatever the case, if the buyer cannot take possession of the home on possession day you must consult with your legal team. You will be entitled to a portion of the deposit.
- 2 WHAT HAPPENS IF MY HOME IS NOT SELLING?**

If you put your home on the market and it's not selling as quickly as you would like, there are a number of things you can do. First, you should consult with the real estate agent and discuss any issues with the property, price, marketing, location etc.
- 3 DO I NEED TO DO EVERYTHING ON THE ULTIMATE CHECK LIST?**

No. It's beneficial because using the Ultimate check list gets everything in the home ready for sale. It covers everything. It's understandable that depending on your circumstances, you may not be able to do everything on the list. My advice is to read through it and tackle anything you are capable of.



There are hundreds of questions you could ask when selling your home, feel free to contact me anytime with questions!

#### **4 WHAT IF WE RECEIVE AN OFFER THAT IS WAY LESS THAN I'M WILLING TO SELL THE HOUSE FOR?**

It's not uncommon to receive a low ball offer in any market. Some buyer's have no regard for the seller's bottom line and simply want to purchase a home for significantly less than it's worth. If you receive this type of offer, try not to be offended. Consult with your real estate agent, send a counter offer or reject the offer completely. These type of offers usually indicate that the buyer is not serious about the property and that they are just looking to get a good deal.

#### **5 HOW LONG CAN I EXPECT MY HOME TO BE ON THE MARKET?**

In 2018, average days on market for homes in Regina is about 64 days. Some homes will sell within 3 weeks and others will be on the market for 4 months. Price, condition and supply will all contribute to how quickly your home sells.

#### **6 WHAT DO YOU THINK ABOUT LISTING MY HOUSE HIGHER THAN YOUR MARKET ANALYSIS SUGGESTS THE VALUE IS?**

The market analysis is usually an indicator of what the home should sell for and along with it comes a "suggested list price," which allows for room to negotiate with a buyer. Ultimately, you are the seller and the owner of the home and we will list the home at a price you are comfortable with.

#### **7 WHAT SHOULD I DO WHEN SHOWINGS OCCUR?**

Allow approximately 30 minutes per showing. Normally, buyers are looking at other properties so depending on their route they could arrive 10 minutes before the scheduled time or 10 minutes after. I encourage sellers to leave the house about 10-15 minutes before the buyers are supposed to arrive. If the buyer likes your home, they will be in it for half hour. If they dislike it, they will be in and out within 10 minutes. Some sellers will go for an ice-cream, take a walk around the block or park down the street and wait for the buyer to come and go.

#### **8 CAN SOMEONE STEAL MY HOUSE KEY? WILL SOMEONE STEAL MY BELONGING'S WHILE VIEWING MY HOME?**

The lockbox is a secure system that cannot be broken open. It can only be unlocked with a Wi-Fi code, which only licensed realtors have access to. You shouldn't have to worry about anyone taking your belonging's but to make you more comfortable you should tuck all your valuables away and don't leave them out in the open during showings or an open house.

#### **9 WHAT IF SOMEONE WRITES AN OFFER ON MY HOME CONDITIONAL TO THE SALE OF THEIR OWN?**

Second time buyers normally have a home to sell. Sometimes they find the home that they would like to buy before their own home sells, so they will write an offer on the new home conditional to the sale of theirs. These types of offers can be conditional anywhere from 2 weeks to 4 months. Discuss the pro's and con's with the real estate agent and determine whether or not this is the right kind of offer for you to accept.

#### **10 SHOULD I BE CONCERNED ABOUT GETTING INTO LIMITED DUAL AGENCY?**

Limited Dual Agency occurs when the realtor you have hired to sell your home also represents the buyer. The real estate agent cannot fully act in the interest of both parties. It becomes a problem when the realtor is representing one party better or more fairly than the other.



## WHAT'S YOUR NEXT STEP?

Thank you for reading through my comprehensive Sellers Guide. I hope this has provided you the information you need to feel comfortable selling your home. I am available anytime to answer questions and to start working for you. I would like the opportunity to represent you on the sale of your home and I hope that you are impressed with my presentation. I am here to support you in any way I can during our time together!

**THE WAY TO A SUCCESSFUL HOME SALE DOESN'T STOP HERE!**

**YOU CAN:**

- Talk to Kelsey about the right time to list the home
- Take a few weeks and prep the home for sale
- Have a pre listing home inspection done
- Discuss your mortgage/financing options with a mortgage broker
- Complete the listing paperwork and put the home on the market!





# EASY ACCESS SERVICES

## **PLUMBERS**

Jays Sewer & Drain Service  
306-737-5242  
[www.jaysdrains.com](http://www.jaysdrains.com)

Banshee Plumbing & Heating  
306-737-4728  
[www.facebook.com/Bansheep plumbing](http://www.facebook.com/Bansheep plumbing)

Atlas Sewer Services  
306-924-1098  
[www.atlassewer.ca](http://www.atlassewer.ca)

## **FOUNDATION SPECIALISTS**

AAA Solid Foundation  
Travis- 306-596-2998  
Steve- 306-536-2656  
[www.aaasolidfoundation.com](http://www.aaasolidfoundation.com)

Ground Up Foundations  
306-551-6605  
[www.groundupfoundations.ca](http://www.groundupfoundations.ca)

JS Basement Works  
306-337-1850  
[www.jsbasementworks.com](http://www.jsbasementworks.com)

## **CONCRETE**

BOUSS CONSTRUCTION INC.  
306-530-6904  
[www.boussconstruction.com](http://www.boussconstruction.com)

Hepting Concrete Limited  
[www.heptingconcrete.com](http://www.heptingconcrete.com)  
306-536-1788

Safrane Construction Ltd.  
306-541-7950  
[www.safrane.ca](http://www.safrane.ca)

## **FURNACE & DUCT CLEANING**

Full Throttle Furnace & Duct Cleaning  
306-570-1483  
[www.full-throttle.ca](http://www.full-throttle.ca)

Dusty's Furnace & Duct Cleaning  
306-352-3878

Klean King Vac Ltd  
306-781-6097  
[www.kleankingvac.com](http://www.kleankingvac.com)

## **APPLIANCE REPAIR**

Hurst Appliance Repair  
306-791-0123  
[www.hurstappliance.ca](http://www.hurstappliance.ca)

A A Able Appliance Repair  
306-757-6499  
<http://m.mysask411.com/a-a-able-appliances-regina/>

Shaughnessy Appliance Service  
306-721-7077  
[www.shaughnessyappliance.com](http://www.shaughnessyappliance.com)

## **HANDYMAN & CARPENTER**

Leo Kyriakis  
306-737-9687

## **STAGERS**

Appelquist Interior Design  
306-585-9219  
[www.appelquistinteriordesign.ca](http://www.appelquistinteriordesign.ca)

House Envy Interiors  
306-737-6487  
[www.housenvy.ca](http://www.housenvy.ca)

Erica Honoway Interiors  
306-527-0072  
[www.ericahonoway.com](http://www.ericahonoway.com)

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*Brandi Creative Media*

306-539-4013

[www.brandicreativemedia.com](http://www.brandicreativemedia.com)

James Cudmore- My Visual Real Estate

306-529-8756

[www.myvisuallistings.com](http://www.myvisuallistings.com)

Crystal De La Sablonniere

306-530-3287

[www.revealedphotography.wordpress.com](http://www.revealedphotography.wordpress.com)

## **HOME INSPECTORS**

Curtis Beaudry- Capital Home Inspections

306-520-3946

[www.capitalinspections.ca](http://www.capitalinspections.ca)

Tim Kelly- A Buyer's Choice Home Inspections Regina

306-539-2209

[www.reginasouth.abuyerschoice.com](http://www.reginasouth.abuyerschoice.com)

Global Property Inspections Regina

306-545-2613

[www.globalpropertyinspections.ca](http://www.globalpropertyinspections.ca)

## **MOVERS**

BRos Hauling & Moving

306-450-1488

[www.facebook.com/BRos-Hauling-Moving](http://www.facebook.com/BRos-Hauling-Moving)

Two Small Men with Big Hearts

306-352-1329

[www.twosmallmen.com](http://www.twosmallmen.com)

Regina Moving

306-988-0442

[www.reginamoving.ca](http://www.reginamoving.ca)

## **CLEANING SERVICES**

Pro Maids

306-519-7883

[www.pro-maids.ca/regina-cleaning-services](http://www.pro-maids.ca/regina-cleaning-services)

Complete Clean

306-580-1013

[www.completecleanregina.ca](http://www.completecleanregina.ca)

## **UTILITY HOOK UP**

[www.regina.ca/visitors/new-property/moving-in](http://www.regina.ca/visitors/new-property/moving-in)

## **CANADA POST**

[www.canadapost.ca/mailforward](http://www.canadapost.ca/mailforward)

## **GARBAGE REMOVAL**

BRos Hauling & Moving

306-450-1488

[www.facebook.com/BRos-Hauling-Moving](http://www.facebook.com/BRos-Hauling-Moving)

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**THANK YOU!**

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